

Navigating the Funding Stream

Lab Activity

GSU Course OT 6120/6121

Assistive Technology and Environmental Assessment and Intervention Across the Life Span

Instructions for Exercise



I. Selecting a Profile

Each group will be given a set of cards that define the profile of a person whose case you will be working. The variables of each case are:

- Age
- Family composition and income
- Type of insurance available
- Location
- Disability

Once you have these cards, review them with your group and ensure they are laid out so each group member can see and refer to them.



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II. Review the Funding Worksheet

You will receive a funding worksheets for each group member. Select a recording secretary to note the group's decisions and strategies. You will see three parts on the sheet:

- A. Steps for Developing a Funding Strategy
- B. Potential Funding Sources
- C. Information Needed



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III. Developing a Funding Strategy

Assume you will have to present a rationale to various funding sources for funding support for the individual and the request. Answer the questions (A, B, and C) in part one of your Funding Worksheet:

- Using profile cards
- Involve the entire group to gather ideas
- Having the recorder write notes for the group



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IV. Potential Funding Sources (1)

A. Look at funding sources

- You will be given a set of cards, each representing a different funding source. Divide these among the group and have each member give a QUICK overview of each funding source they have. Then, discuss whether the source is appropriate to consider for your profile. Discard the ones that are OUT and keep those that are IN.
- **DON'T DEBATE TOO LONG!** If there is any doubt, put it in the KEEP pile for later consideration.



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IV. Potential Funding Sources (2)

B. Identify the most likely funding sources

- After all of the sources have been considered, go through the KEEP pile and sort into PUBLIC or PRIVATE. Then, select the best three or four sources from both public and private agencies, and list them on your worksheets.



Instructions for Exercise



V. Gathering Information

Your profile cards give you the basic outline of your person's situation. Think of other information that will be needed in order to develop a compelling presentation and list these that you'd like to gather.

Discuss what should go into a successful presentation in order to obtain funding for the individual in your profile.

